



Do you have experience in the Sports Ground / Turf sector? Are you interested in a dynamic opportunity with a future focused company with strong roots amongst the Sports Amenity Community? Then this could be the role for you.

Battersby Sports Ground Supplies is a family business established over 180 years ago, and more recently known for achieving a high reputation for knowledge, innovation, quality and customer service. We are extremely proud to boast a prestigious client list ranging from some of the most prominent sporting venues locally and regionally across the UK who benefit from our personal touch.

About the Role

We are currently seeking a dynamic and motivated forward-thinking individual with an understanding and demonstrable knowledge and experience of the amenity or sports-turf market to join and manage our growing future focused team.

The role is a multi-purpose role and is responsible for identifying and managing sales opportunities, building customer relationships and understanding current client business whilst managing our sales process to a successful conclusion. You will utilise your experience in managing a sales process and knowledge of the sector manage customers efficiently, whilst ensuring orders are fulfilled and our warehouse is managed correctly.

This role could suit an experienced greenkeeper or grounds person looking for a new challenge at a progressive and future and family focussed business.

The Ideal Candidate

The ideal candidate will come from a ground keeping or sports turf management background and have the ability to be hands on, sell direct to the customer whilst building strong and lasting relationships. You must be well organised, have superb communication skills and be IT literate. You will have direct industry experience with amenity products as well as academic qualifications and be able to demonstrate excellent industry knowledge.

Key Skills:

- Effective and experienced communicator
- Excellent customer relationship management
- Flexible, solution-focused approach
- Good level of computer literacy (MS Suite, Excel etc)
- Focused on Health and Safety in the workplace

What we are looking for:

- Confident, performance-driven professional
- Skilled and personable communicator, able to communicate at all levels of business
- Commercially aware individual, able to understand, anticipate and accommodate customer requirements, while balancing them with the business aims and objectives
- Ability to self-motivate and effectively organise own time and priorities whilst contributing to a close-knit team impacting directly upon the business.

There is also the opportunity for apprenticeships within our team for those just beginning their career in the amenity sector. Please contact us via; sales@sports-grounds.com for more information regarding apprenticeships.

What do you need to be successful?

- Demonstrable and applicable knowledge of the Sports Turf Industry would be preferred
- Self-motivated with an ability to multi-task
- A flexible approach to work, work hours and duties with a can-do attitude
- Committed to facilitating a great customer experience
- Sports Turf qualification (preferred) or relevant experience
- Clean driving licence

Other Duties will include:

- Warehouse Operations including stock replenishment, picking packing and general warehouse duties.
- FLT Counter Balance and Reach Truck License (Preferred but not essential – training can be arranged)
- Delivering to customers (Trailer Licence preferred but not essential – training can be arranged).

Schedule:

- Monday to Friday with Saturday mornings during peak periods.

Benefits:

- Competitive salary with long term career opportunities.
- 28 days annual leave including bank holidays, increasing with length of service.
- Professional Development and memberships.
- Company Discount.
- High quality uniform and PPE will be supplied.

COVID-19 precaution(s):

- Social distancing guidelines in place
- Sanitisation, disinfection or cleaning procedures in place

HOW TO APPLY

Please provide a CV, Covering Letter (outlining your suitability for the role) and Salary Expectations to mailto: sales@sports-grounds.com. All candidates will be required to confirm eligibility to work in the UK before starting employment. Postal applications can be sent to: Battersby Sports Ground Supplies, 88-92 York Street, Heywood, Rochdale, OL10 4NS.

All the personal data we process will be in line with our Privacy Policy as per link - <https://sports-grounds.com/pages/privacy-policy> - We will use your data to decide about assessing qualifications and work suitability and your possible appointment for an interview.

As a matter of courtesy, we will try to respond to all applications. However, due to the volume of applications received, we may not be able to respond to individual candidates. If you have not been contacted within four weeks unfortunately, your application has been unsuccessful. Please do not let this deter you from applying for vacancies in the future should you meet the minimum requirements of the role.

Battersby SGS operates a preferred supplier arrangement and we do not accept unsolicited approaches from agencies.